
AWM Holding Plc. is a 100% Hungarian-owned company based in Budaörs, operating for 14 years with a capital of 200 million HUF, specializing in technology investments and chip trading. To support the company's development, we are seeking a new colleague for the following position:

International Sales Representative (Electronics/Microchip Sector)

What we offer:

- Flexible employment in an 8-hour work schedule
- Location: Budaörs, Terrapark, Terra Corner office building, with the option for 1 day of remote work per week, based on agreement
- Strong opportunities for growth and learning
- High-quality, professional work environment
- Competitive salary (fixed base + cafeteria benefits + phone)

Responsibilities:

- Business negotiations, reaching out to potential business partners.
- Maintaining contact with existing partners.
- Continuous monitoring and mapping of the market.
- Meeting with existing or potential partners as necessary.
- Following industry-related news.

The ideal candidate:

- Easily builds relationships and has good communication skills.
 - Strong and persuasive personality who goes above and beyond and doesn't give up easily.
 - Extremely quick. Quick in thinking, decision-making, communication, typing, and online searches - in everything. Works with keyboard shortcuts, so is concise and efficient.
 - Precise, perfectionistic, and dislikes weak or sloppy work; detail-oriented individuals preferred. :)
 - Embraces technology as a friend. Excited by good mobile devices, large monitors, and fast computers, and knows how to leverage them effectively.
 - Strong drive for learning, innovation, and continuous self-improvement.
 - Capable of prioritizing tasks, independently organizing the work, taking responsibility, solving problems, and making decisions alone.
 - Open, cheerful, and creative, someone who focuses on solutions rather than problems.
 - Has a few years of experience in sales and enjoys working in this field for more than just financial reasons.
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- Seeks a long-term role, planning to stay for at least a few years.

Requirements:

- Higher education degree
- A level of English that allows the candidate to confidently call foreign companies and coordinate with them in English calmly and without stress (strong intermediate spoken and written skills, preferably upper intermediate)
- At least 3 years of experience in sales
- Particularly strong user-level IT skills (especially in MS Office and Google Docs)
- Commitment to quality work and a polished appearance

Considered as an advantage:

- Proficient English language skills (upper professional level), as well as knowledge of additional languages (primarily Chinese).
- Commercial experience in the electronics sector.

Application method

Please submit your application with a photo CV to iroda {at} awmholding.hu. In your application, please explain in a few sentences why you should be selected for this position. Note that the absence of the requested information will automatically disqualify you from consideration!